



TO: BOARD OF DIRECTORS

FROM: Dr. Ben Gauyan, Assistant Superintendent, Teaching and Learning

SUBJECT: Curriculum Materials Adoption

TYPE: Action Required

Date: July 5, 2023

According to Board Policy 6210, purchases exceeding \$50,000 require school board approval. We are preparing to purchase materials for the district adopted Houghton Mifflin Harcourt literacy program which supports literacy in grades 6-8. This purchase will allow the district to receive three years of materials.

Recommendation: We recommend that the board approves the purchase of the Houghton Mifflin Harcourt Literacy program for 6-8.



Houghton Mifflin Harcourt

Proposal #008735908

Prepared For

Stanwood-Camano Sch Dist 401

Attention:

Colin Ryan

cryan@stanwood.wednet.edu

For the Purchase of:

Into Literature 6-8 (3-year) + Writable (3-year)

Prepared By

Peter Verdin

peter.verdin@hmc.com

Please submit this proposal with your purchase order.

Purchase orders or duly executed service agreements for **Professional Services** purchased, must be submitted at least 30 days before the service event date.

For greater detail, the complete Terms of Purchases may be reviewed here:

<http://www.hmhco.com/common/terms-conditions>

Send **Check Payments** to:
Houghton Mifflin Harcourt Publishing Company
14046 Collections Center Drive
Chicago, IL 60693

Attention:
Colin Ryan
cryan@stanwood.wednet.edu

Send **Orders** to:
orders@hmc.com
FAX: 800-269-5232

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Proposal for
Stanwood-Camano Sch Dist 401

ISBN	Title	Price	Quantity	Value of all Materials	Value of Free Materials	Value of Charged Materials
Grade 6						
Student Digital Licenses						
1810766	9780358574590 Into Literature Student License Digital 3 Year Grade 6-8	\$66.00	350	\$23,100.00	\$1,155.00	\$21,945.00
	Includes: Digital Student Resources 3 Year Grades 6-8 Implementation Success					
Total for Student Digital Licenses		\$21,945.00				
Teacher Digital Licenses						
1809671	9780358565727 Into Literature Teacher License Digital with Teacher's Corner 3 Year Grades 6-8	\$270.00	13	\$3,510.00	\$3,510.00	
	Includes: Into Literature Digital Teacher Resources 3 Year Grades 6-8 Access to Teacher's Corner					
Total for Teacher Digital Licenses		\$0.00				
A la Carte Items Available for Purchase						
Teacher Materials						
1791535	9780358416487 Into Literature Teacher Edition Grade 6	\$172.50	13	\$2,242.50	\$112.19	\$2,130.31
Student Material						
1805882	9780358538509 Into Literature Softcover Student Edition 3 Year Print Grade 6	\$21.00	350	\$7,350.00	\$367.50	\$6,982.50
1773687	9780358275442 Into Literature Grammar Practice Workbook Print Subscription 3 Year Grade 6	\$22.51	350	\$7,878.50	\$395.50	\$7,483.00
Total for A la Carte Items Available for Purchase		\$16,595.81				
Total for Grade 6		\$38,540.81				

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ISBN	Title	Price	Quantity	Value of all Materials	Value of Free Materials	Value of Charged Materials
Grade 7						
Student Digital Licenses						
1810766	9780358574590 Into Literature Student License Digital 3 Year Grade 6-8	\$66.00	375	\$24,750.00	\$1,237.50	\$23,512.50
Includes: Digital Student Resources 3 Year Grades 6-8 Implementation Success						
Total for Student Digital Licenses		\$23,512.50				
Teacher Digital Licenses						
1809671	9780358565727 Into Literature Teacher License Digital with Teacher's Corner 3 Year Grades 6-8	\$270.00	13	\$3,510.00	\$3,510.00	
Includes: Into Literature Digital Teacher Resources 3 Year Grades 6-8 Access to Teacher's Corner						
Total for Teacher Digital Licenses		\$0.00				
A la Carte Items Available for Purchase						
Teacher Materials						
1791536	9780358416494 Into Literature Teacher Edition Grade 7	\$172.50	13	\$2,242.50	\$112.19	\$2,130.31
Student Materials						
1805883	9780358538516 Into Literature Softcover Student Edition 3 Year Print Grade 7	\$21.00	375	\$7,875.00	\$393.75	\$7,481.25
1773688	9780358275459 Into Literature Grammar Practice Workbook Print Subscription 3 Year Grade 7	\$22.50	375	\$8,437.50	\$423.75	\$8,013.75
Total for A la Carte Items Available for Purchase		\$17,625.31				
Total for Grade 7		\$41,137.81				

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ISBN	Title	Price	Quantity	Value of all Materials	Value of Free Materials	Value of Charged Materials
Grade 8						
Student Digital Licenses						
1810766	9780358574590 Into Literature Student License Digital 3 Year Grade 6-8	\$66.00	345	\$22,770.00	\$1,138.50	\$21,631.50
	Includes: Digital Student Resources 3 Year Grades 6-8 Implementation Success					
Total for Student Digital Licenses		\$21,631.50				
Teacher Digital Licenses						
1809671	9780358565727 Into Literature Teacher License Digital with Teacher's Corner 3 Year Grades 6-8	\$270.00	12	\$3,240.00	\$3,240.00	
	Includes: Into Literature Digital Teacher Resources 3 Year Grades 6-8 Access to Teacher's Corner					
Total for Teacher Digital Licenses		\$0.00				
A la Carte Items Available for Purchase						
Teacher Materials						
1791537	9780358416500 Into Literature Teacher Edition Grade 8	\$172.51	12	\$2,070.12	\$103.56	\$1,966.56
Student Materials						
1805884	9780358538523 Into Literature Softcover Student Edition 3 Year Print Grade 8	\$21.00	345	\$7,245.00	\$362.25	\$6,882.75
1773689	9780358275466 Into Literature Grammar Practice Workbook Print Subscription 3 Year Grade 8	\$22.50	345	\$7,762.50	\$389.85	\$7,372.65
Total for A la Carte Items Available for Purchase		\$16,221.96				
Total for Grade 8		\$37,853.46				

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ISBN	Title	Price	Quantity	Value of all Materials	Value of Free Materials	Value of Charged Materials
<u>Writable for Into Literature - Grades 6-12</u>						
Student Licenses						
1812156 9780358581543	2021 Writable for Into Literature Student License Digital 3 Year Grades 6-12	\$25.00	1,070	\$26,750.00		\$26,750.00
Includes: Writable for Into Literature Digital Student Resources 3 Year Implementation Success						
Total for Student Licenses		\$26,750.00				
Teacher Licenses						
1812164 9780358581628	2021 Writable for Into Literature Teacher License Digital 3 Year Grades 6-12	\$595.00	38	\$22,610.00	\$22,610.00	
Includes: Writable for Into Literature Digital Teacher Resources 3 Year Access to Teacher's Corner						
Total for Teacher Licenses		\$0.00				
<u>Total for Writable for Into Literature - Grades 6-12</u>		\$26,750.00				

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ISBN	Title	Price	Quantity	Value of all Materials	Value of Free Materials	Value of Charged Materials
<u>Professional Services - Writable for Into Literature Implementation Success Plan</u>						
1787472 9780358385356	Getting Started: Introduction to Writable for Into Literature 6-12 Writing Workshop Live Online 2-Hour This session walks teachers through how to use Writable in their classroom to improve writing with flexible tools that guide students to develop purposeful drafts, incorporate personalized feedback, and produce writing that shines. This initial session is the first step on the way to a successful first 30 days. Additional training and support will be provided via Teacher's Corner on Ed. There, teachers will access a guided learning pathway based on their HMH program(s), grade level and implementation timeline. A recommended sequence of live sessions and on-demand interactive media and videos will help teachers plan, teach and assess learning using their new HMH program. Note: To ensure a successful training, please schedule this session after teachers are rostered on Ed, HMH teaching and learning platform.	\$800.00	1	\$800.00	\$800.00	
Total for Implementation Success Plan				\$0.00		
<u>Total for Professional Services - Writable for Into Literature</u>				\$0.00		

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Professional Services - Into Literature						
Implementation Success Plan						
1810630	9780358574101 Getting Started: Introduction to Into Literature 6-12 Live Online 2-Hour This two-hour Getting Started session introduces teachers to their new program's structure, essential resources, and implementation recommendations. Teachers will also explore Ed, HMH's teaching and learning platform, and the professional learning pathway on Ed. Getting Started is the initial step toward a successful first 30 days. Ongoing training and support will be also provided on Ed. There, teachers will access a guided learning pathway based on their grade level and implementation timeline. A recommended sequence of topics, which includes live sessions, videos, interactive media, and related resources, will help teachers plan, teach, and assess student learning using their new HMH program. After teachers complete each pathway topic, they receive a certificate of completion.	\$800.00	1	\$800.00	\$800.00	
Total for Implementation Success Plan		\$0.00				
Coaching and Courses						
1810823	9780358573920 Into Literature Blended Coaching Membership 1 Year Grades 6-12 Blended Coaching brings the coaching experience into a small group context and opens up communication among teachers and/or instructional coaches. It is a collaborative conversation, focused on deepening understanding of student work, student learning targets, instructional practices, goal setting, and action steps. The blended coaching annual membership powered by HMH Coaching Studio provides within the term of the membership 4 in-person coaching days, 8 30-minute live online sessions, and HMH Coaching Studio licenses, designed for up to 20 teachers. Additional sessions and HMH Coaching Studio licenses may be purchased and added to this annual membership as needed.	\$19,500.00	2	\$39,000.00		\$39,000.00
Total for Coaching and Courses		\$39,000.00				
Getting Started with Into Literature						
1639084	9780544790100 Into Literature V2 Getting Started In-Person (One, 3 HR Session Plus Planning) 6-Hour Grades 6-12 This three-hour Getting Started session introduces teachers to their new program's structure, essential resources, and implementation recommendations. Teachers will also explore Ed, HMH's teaching and learning platform, and the professional learning pathway on Ed. An HMH Coach will provide the introductory Getting Started session to teachers in the morning and offer facilitated planning and Q&A time in the afternoon. Getting Started is the initial step toward a successful first 30 days. Ongoing training and support will be also provided on Ed. There, teachers will access a guided learning pathway based on their grade level and implementation timeline. A recommended sequence of topics, which includes live sessions, videos, interactive media, and related resources, will help teachers plan, teach, and assess student learning using their new HMH program. After teachers complete each pathway topic, they receive a certificate of completion.	\$4,200.00	1	\$4,200.00		\$4,200.00
Total for Getting Started with Into Literature		\$4,200.00				
Total for Professional Services - Into Literature		\$43,200.00				

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<i>Subtotal Purchase Amount:</i>	\$187,482.08
<i>Shipping & Handling:</i>	\$22,219.98
<i>Total Cost of Proposal (PO Amount):</i>	\$209,702.06

****Please add proper sales tax to your order****

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Total Cost of Proposal (PO Amount): \$209,702.06

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- Provide the exact address for *delivery* of print materials. The shipping address may be your district warehouse or individual school sites, but it is essential that this is accurate.
- Please supply the name of each important district point of contact for all aspects of the solution including their direct contact information (email/phone):
 - o Point of Contact for Print materials
 - o Point of Contact for Digital materials
 - o Point of Contact for Scheduling Professional Development
- Please confirm that we have the correct 'Ship to' and 'Sold to' information on the cost proposal.

Ship to:	Sold to:
Stanwood Camano School District 401	Stanwood Camano School District 401
26920 Pioneer Hwy	26920 Pioneer Hwy
Stanwood, WA 98292-9548	Stanwood, WA 98292-9548
- Please provide funding start and end dates.
- Please note that all products and services will be billed upon the processing of your purchase order.
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- Print subscription material quantities may be adjusted across grades for like products, to accommodate enrollment fluctuations, quantities cannot be adjusted between different programs or copyrights.
- Our shipping terms are FOB shipping point. The shipping term for your proposal is Shipping Point.
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Date of Proposal: 6/27/2023

Proposal Expiration Date: 8/11/2023



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